Covid-19 Vaccine Rollout

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WAYNE MEMORIAL HEALTH SYSTEM

2021 Annual Report

Fiscal Year 2021 July 1, 2020 – June 30, 2021

Stage Set For New CEO at WMH

2021 Highlights

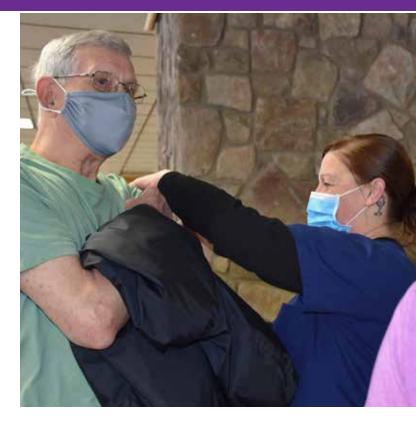
While the previous year saw the relentless march of COVID-19 across the planet, 2021 unveiled a defense: vaccines. Just two weeks after the FDA gave emergency authorization approval to the Pfizer-BioNTech vaccine on December 11, 2020, Wayne Memorial Hospital and particularly Wayne Memorial Community Health Centers (WMCHC) rolled out vaccine inoculation clinics throughout the health system's service area.

Initially, vaccine supply shortages and strict federal eligibility rules created bottlenecks at vaccine sites, but by early summer, supplies were ample and anyone who wanted a vaccine was able to acquire it. Some did not, and WMCHC healthcare providers, including **Drs. Paula Bennett, Paul Diamond, Sean McVeigh, James Cruse, David Tomazic, Apurva Jain** and **Physician Assistant Kenny Bannon,** participated in a billboard campaign to promote vaccinations. As of this writing, the fully–vaccinated rate in Wayne County was 53.9% and in Pike County, 48.2%

Together, WMH and WMCHC vaccinated more than 44,000 people in FY 2021.

Financially, Wayne Memorial Hospital fared better than expected in a turbulent year. Service upheavals—cancellations of elective surgeries, shutdowns of outpatient services due to staffing issues, staff shortages blamed on COVID- were offset in part by our participation in the Pennsylvania Rural Health Model and additional support coming from the federal government's CARES Act Provider Relief Fund (PRF). Our gross revenues were approximately 8.75% over what was projected at budget time as a result of increased patient volume, including an increase related to COVID testing. During the fiscal year there were supply delays as well as additional expenses to procure necessary protective equipment (PPE) for our healthcare workers, trouble obtaining necessary COVID laboratory testing kits to do onsite





testing, and being forced to pay a premium for temporary healthcare workers to staff critical nursing units. As a result, our expenses topped our anticipated budget by approximately 5.44%. The hospital received approximately \$12 million in PRF to be used specifically in response to/or prepare for COVID; this fiscal year we substantiated approximately \$8.2 million of these funds.

The hospital also had a positive year with its investment performance, contributing to the overall positive bottom line for the year.

Wayne Woodlands Manor, our skilled nursing facility (SNF) in Waymart, saw a reduction in revenue, due to limitations placed on SNF facilities throughout the public health emergency and fears sparked by COVID cases in SNF facilities around the country. Wayne Woodlands experienced increases in costs similar to the hospital for PPE and obtaining necessary supplies to service the nursing home. Wayne Woodlands received \$1.2 million in PRF funding through the CARES Act, which was used in response to/or to prepare for COVID.

Recognizing the extraordinary service of its employees during the pandemic and hoping to assure retention, the hospital administration and board approved more than \$2 million dollars in hourly pay in the form of temporary retention incentives for all employees. Amounts differed according to where an employee worked during the majority of their shift. These temporary retention incentives took effect September 18, 2021 and end in January 2022. The hospital launched a new service, **Nephrology** and welcomed several new providers in FY 2021, including board-certified nephrologist **Zaima Choudhry, MD,** interventional cardiologist **Bradley Serwer, MD,** general cardiologist **Joseph Laureti, DO** and orthopedic surgeon, **Keith Cordischi, DO.** Four primary care providers and two pediatricians also joined the Wayne Memorial Community Health Centers staff. Pediatrician **Larryl Damon, DO,** helped open a new pediatric office in Lords Valley. The fiscal year ended with the retirement announcements of both longtime Facility Services/ Real Estate Director John Conte and CEO David L. Hoff. Conte's successor, Tim Huber, stepped up from the Bio-Med Department. After 21 years, Hoff will step down on December 31st, and his successor, Jim Pettinato, BSN, MHSA, CCRN-K, currently Director of Patient Care Services, will take the reins.

Cover photo, top: Kristy Tirney, RN and Security Guard Don Bishop. Bottom: Pettinato, WMHS Board Chair Hugh Rechner, Hoff.

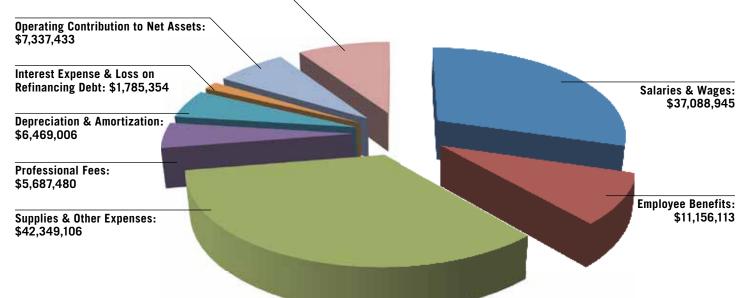
Fiscal Highlights

Wayne Memorial Hospital Fiscal Year Ended June 30, 2021 (Unaudited)

Revenue:

Patient Service Revenue	\$38,133,800
Pennsylvania Rural Health Model Revenue	
CARES Provider Relief Funding Revenue	
Other Operating Income	
Interest & Investment Income (Realized & Unrealized)	
Total	\$123,545,570
Uses of Net Revenue:	
Salaries & Wages	\$37,088,945
Employee Benefits	
Supplies & Other Expenses	
Professional Fees	
Depreciation & Amortization	6,469,006
Interest Expense & Loss on Refinancing Debt	
Operating Contribution to Net Assets	

Investment & Other Contributions to Net Assets: \$11,672,133





WAYNE MEMORIAL HEALTH SYSTEM, INC.

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Patricia Dunsinger Chief Financial Officer



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James Hockenbury Director of Ancillary Services



John Conte Director of Real Estate and Facility Services



Bethany Fine Director of Human Resources



Michael Freund, BSW, NHA Administrator of Long-Term Care



Frederick Jackson Executive Director Wayne Memorial Community Health Centers