



MASTER FACILITY PLAN LAUNCHED

Cardiac Cath Lab & Helipad



WAYNE MEMORIAL HOSPITAL
An Affiliate of Wayne Memorial Health System, Inc.

FISCAL YEAR 2016 ANNUAL REPORT

July 1, 2015 - June 30, 2016

Service & Facility Growth
July 1, 2015 – June 30, 2016

***“Our new Heart & Vascular Center has far surpassed expectations,
but most importantly it’s saved lives.”***

- David L. Hoff, CEO

Fiscal Year 2016 was in some ways a roller coaster year for your community hospital, but one we rode out safely and confidently. While we did not achieve our projected financial results, we launched many new and exciting projects that bode well for the future. Our revenues were up, but due to several non-reoccurring expenses, such as the use of a temporary hospitalist group, the year closed out with a deficit of .2%.

In June, we opened a cardiac catheterization laboratory, the **Heart & Vascular Center at Wayne Memorial Hospital** with two full-time interventional cardiologists: Raymond Resnick, MD, FACC, FSCAI/Medical Director and Khalid J. Manzar, MD, FACC. Accredited and approved by Corazon, the certifying body for the Pennsylvania Department of Health, by early fall the facility had treated more than 125 patients and is expected to wind up the calendar year with close to 200 patients—as many as was projected for Year Five! Close to 10% of the patients seen to date were experiencing serious heart attacks, and having care close to home, within minutes of the Emergency Department, lives were saved.

The cath lab is part of **Phase I of the hospital’s \$35-million Master Facility Plan**, which also includes development of a new **3-story addition** housing two floors of private patient rooms. In preparation for the groundbreaking, WMH purchased additional parcels of land and razed houses to make way for more parking spaces. The new tower, expected to be built in the next two to five years, will abut the main hospital, off what is now the Outpatient Services entrance.

Wayne Memorial’s plans for a **helipad** also became reality this past year. The helipad at 1839 Fair Avenue, Honesdale, was constructed to support the hospital’s application for Level IV trauma status, a designation anticipated in 2017.

As the hospital has grown, so has our clinical affiliate, **Wayne Memorial Community Health Centers (WMCHC)**. In FY 2016, WMCHC **acquired** two large physician practices, **Highland Physicians** and **Pinnacle Health Partners**, bringing an additional five physicians, three physician assistants and six certified registered nurse practitioners. Together the two practices serve more than 20,000 patients in our area.

Much of what WMH and WMCHC have accomplished in recent years was a response to **Community Health Needs Assessment** studies, the latest of which was completed in 2016. Specialty provider services—particularly in cardiology and behavioral health—continue to surface as a critical need in our region. A new center for behavioral health was built at our Pike County facility in 2014, and the hospital is now also looking at additional mental health services such as an inpatient geriatric psychiatric unit.

The hospital continues to work with the community on outreach efforts such as **Rachel’s Challenge**, now in its fourth year, the **Together for Health School Program** and the **In-School Winter Walking Program**.

On all fronts, Wayne Memorial is poised to embrace whatever “ride” FY 2017 brings to our doorstep.

Wayne Memorial Hospital
Fiscal Year Ended June 30, 2016

Revenue:

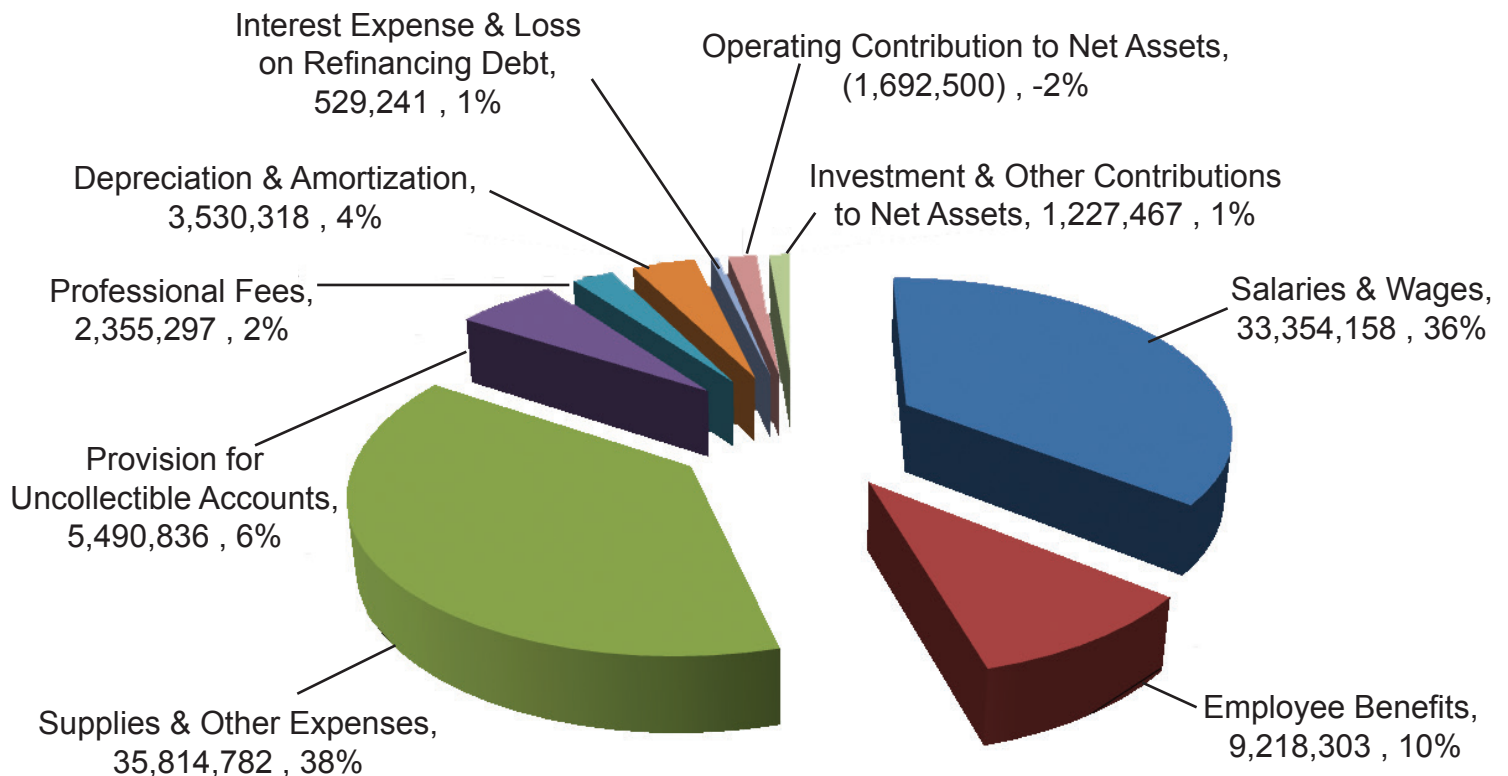
Net Patient Services Revenue	\$86,771,789
Employee Pharmacy, Cafeteria & Other Operating Income	1,808,858
Contributions & Net Assets Released From Restrictions	19,791
Interest & Investment Income (Realized & Unrealized)	1,227,464

Total	\$89,827,902
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Salaries & Wages	\$33,354,158
Employee Benefits	9,218,303
Supplies & Other Expenses	35,814,782
Provision for Uncollectible Accounts	5,490,836
Professional Fees	2,355,297
Depreciation & Amortization	3,530,318
Interest Expense & Loss on Refinancing Debt	529,241
Operating Contribution to Net Assets	(1,692,500)
Investment & Other Contributions to Net Assets	1,227,467

Operating Results

Uses of Net Revenue for the Year Ended June 30, 2016



WAYNE MEMORIAL HEALTH SYSTEM & WAYNE MEMORIAL HOSPITAL



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