FISCAL YEAR 2017 ANNUAL REPORT
July 1, 2016 - June 30, 2017

WAYNE MEMORIAL HOSPITAL
An Affiliate of Wayne Memorial Health System, Inc.

HISTORIC GROUND BREAKING
85,000 SQUARE FOOT TOWER • 50 PRIVATE PATIENT ROOMS
July 1, 2016 – June 30, 2017

“Wayne Memorial Hospital began envisioning its biggest expansion in history. Today, it is becoming a reality.”
- David L. Hoff, CEO

Despite bumps and valleys, Fiscal Year 2017 ended on a positive financial note. Our cardiac catheterization laboratory, a $5 million outlay in 2016, continues to exceed patient volume expectations. More than 300 patients were treated in the first year! The hospital’s bottom line was also helped again by solid investment returns and by Wayne Memorial Hospital employees, who answered the call to keep expenses in check.

This bodes well for the next fiscal year, as Wayne Memorial launches its largest expansion ever – a $35 million, 85,000 square foot patient tower housing 50 private patient rooms.

“This new patient tower is a response to community needs,” CEO David Hoff told about 200 people gathered for the groundbreaking September 8, 2017. “Private rooms reduce the potential for infection, reduce noise and enhance communications between patients and their clinical teams. When this is completed, I guarantee you will love the new accommodations.”

The hospital is also renovating 35,000 square feet of the existing facility, including more private space in Chemotherapy, better way-finding and increased efficiencies between the Emergency Department and the Lab.

Wayne Memorial grew other services during FY 2017, including a mobile mammography program, tele-neonatology for high-risk infants in its maternity unit and a Trauma Program. As of November 1, 2017, Wayne Memorial will be an accredited Level IV Trauma Center, meaning the hospital can provide the initial care and stabilization of traumatic injury—serious or critical bodily injury—while arranging transfer to a higher level of trauma care. Preparation for the trauma designation included the building of a helipad in 2016.

Wayne Memorial’s Lab also launched new DNA analysis services this past year to accelerate diagnoses of both viral and bacterial diseases, such as tick-borne illnesses.

The hospital’s independent affiliate, Wayne Memorial Community Health Centers, welcomed new physicians: pediatrician Trupti Pandit, MD; internal medicine physician Lori Williams, MD; family medicine physician Joseph Seprosky, MD; and surgeons Sean Yuan, MD and Lisa Medvetz, MD. Two long-time local internal medicine physicians, Philip Gutherz, MD, and David Tomazic, DO, also joined WMCHC.

In the community Wayne Memorial’s Community Relations Department helped address the opioid epidemic by offering a series on non-opioid alternatives to pain management. The Together for Health School Program for 7th and 9th graders also tackled the opioid issue. This fall, the five-year program called Rachel’s Challenge evolved to a new level with a new name, Challenge Accepted, but remained committed to the ideals that launched it—kindness and compassion.
Wayne Memorial Hospital  
Fiscal Year Ended June 30, 2017

### Revenue:
- **Net Patient Services Revenue**: $89,500,930
- **Employee Pharmacy, Cafeteria & Other Operating Income**: 1,253,552
- **Contributions & Net Assets Released From Restrictions**: 19,791
- **Interest & Investment Income (Realized & Unrealized)**: 4,082,389

**Total**: $94,856,662

### Salaries & Wages: $34,448,095  
### Employee Benefits: 10,833,668  
### Supplies & Other Expenses: 34,498,039  
### Provision for Uncollectible Accounts: 6,592,935  
### Professional Fees: 3,043,037  
### Depreciation & Amortization: 3,906,428  
### Interest Expense & Loss on Refinancing Debt: 526,120  
### Operating Contribution to Net Assets: (3,074,049)  
### Investment & Other Contributions to Net Assets: 4,082,389

### Operating Results

<table>
<thead>
<tr>
<th>Use of Net Revenue</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries &amp; Wages</td>
<td>34,448,095</td>
<td>34%</td>
</tr>
<tr>
<td>Employee Benefits</td>
<td>10,833,668</td>
<td>11%</td>
</tr>
<tr>
<td>Supplies &amp; Other Expenses</td>
<td>34,498,039</td>
<td>34%</td>
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<tr>
<td>Provision for Uncollectible Accounts</td>
<td>6,592,935</td>
<td>7%</td>
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<tr>
<td>Professional Fees</td>
<td>3,043,037</td>
<td>3%</td>
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<tr>
<td>Depreciation &amp; Amortization</td>
<td>3,906,428</td>
<td>4%</td>
</tr>
<tr>
<td>Interest Expense &amp; Loss on Refinancing Debt</td>
<td>526,120</td>
<td>0%</td>
</tr>
<tr>
<td>Operating Contribution to Net Assets</td>
<td>(3,074,049)</td>
<td>-3%</td>
</tr>
<tr>
<td>Investment &amp; Other Contributions to Net Assets</td>
<td>4,082,389</td>
<td>4%</td>
</tr>
</tbody>
</table>
WMH/WMHS Trustees: Joseph Harcum, Wendell Hunt, Julie Seiler, Matthew Meagher, Ronald Schmalzle, Milton Roegner, Chair Wayne Memorial Health Foundation; James Labar, Chair Long-Term Care, Martha Wilson, Chair Community Advisory Board and Carol Sturm, WMH Auxiliary President

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WAYNE MEMORIAL HEALTH SYSTEM & WAYNE MEMORIAL HOSPITAL

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